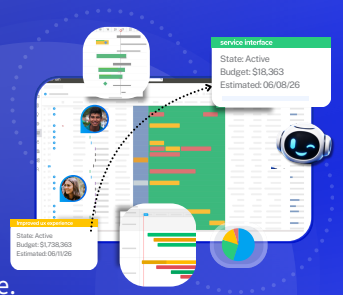
OnePlan

ONEPLAN ADVANTAGE

Adoption Readiness and Planning

A defined destination set by your PMO, measured from your own tenant data, and worked with your Technical Account Manager until the targets are met: all part of your OnePlan Advantage Success package.



Most vendors sell capabilities and an onboarding project, then leave adoption to you. A few months after go-live, every organization asks the same question: **Is there improvement? And what can we do about it?** The usual answers come from a workshop or questionnaire and stop at the findings. Advantage answers it from your own platform data, against a destination your PMO defines, then works the plan with you until the targets are met. The program runs in cycles, each with a defined finish line. This is why Advantage becomes a critical part of your success.

THE PROGRAM

1 Discovery
We read your tenant and telemetry directly — the real picture of use.
Keep: Discovery Deck

2 Review
A working session with your team: findings validated, target agreed.
Keep: agreed target state

3 Success Plan
Actions ranked by gap to target, each with an owner and timeframe.
Keep: Success Plan

4 Scorecard
Re-scored each quarter, same rules. Targets met. We call it a wrap.
Keep: Maturity Scorecard

WRAP

QUARTERLY CYCLE
Re-score and refresh the plan; new capabilities move the target

WHY IT GETS MORE VALUABLE EVERY QUARTER

Your history is yours
Every quarterly re-score adds to a trend only you have. Progress becomes a line on a chart you can put in front of leadership, not an assertion you have to defend.

Your TAM knows your tenant
The same person, quarter after quarter. No re-explaining, no cold starts. They know what you tried, what worked and what you deliberately chose not to do.

New capabilities land in your plan
When OnePlan ships something new, you don't have to work out whether it matters. Your target state moves if it should, the gap recalculates, and the plan tells you.

Targets are improvement milestones
When you hit your targets, they are measurable improvements. The next cycle starts when you're ready and at your pace, with a clear finish line each time.

THE MATURITY STAGES — YOUR PMO CHOOSES THE DESTINATION, PER CATEGORY

Foundational
The capability exists but isn't how work happens yet.

Developing
Real usage, inconsistent practice. The system tells part of the truth.

Advanced
The norm, enforced by standards and cadence; governance runs from the platform.

Optimized
Closed loop. Variance is managed and decisions are made in the platform.

The same twenty metrics are scored against published rules every quarter, so a change in score means a change in practice. Scored per portfolio as well, so you can see which of your own teams is already where you want to be. The strongest proof a target is achievable is a team two floors away that has reached it.

WHAT IT ASKS OF YOU

Read-only access
A read-only, revocable API token for your tenant. No data preparation, no survey, no homework for your team.

A room for the session
The people who own the platform and the portfolio. Their context is what turns findings into a plan worth executing.

Owners for the actions
The plan proposes an owner and a timeframe for each action; your PMO confirms them. We measure; your team moves.

Not everyone goes the whole way. Some teams take the discovery session and success plan and stop there, which is a legitimate outcome. You keep the findings and the plan either way. Those who continue get a plan that is executed, not filed.

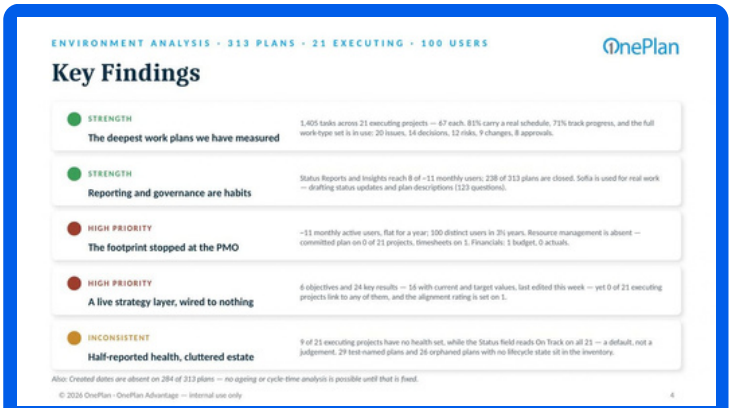
Results go to you. What you share with Senior Leadership, and when, is your decision. The program exists to give your PMO evidence of improvement, all based on your defined adoption of OnePlan.

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Part of OnePlan Advantage. Already on Advantage? Talk to your Technical Account Manager to begin. The best time is ninety days after go-live or ahead of a quarterly review. Not yet? Ask your account team what Advantage includes.

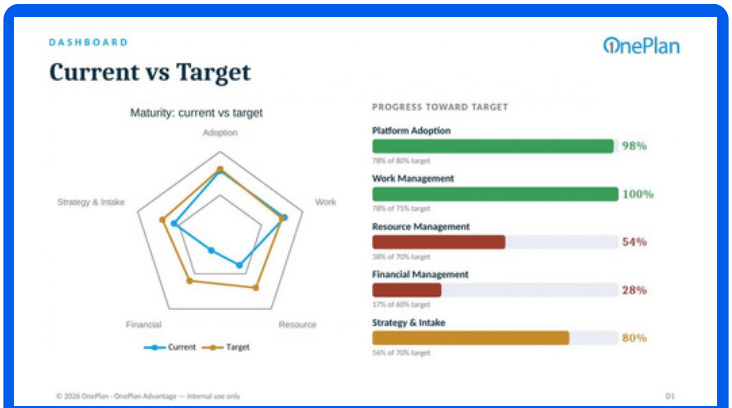
WHAT YOU RECEIVE

Example pages from a real engagement, customer details removed. Every figure on them was measured from that customer's own OnePlan tenant — none is a survey answer.



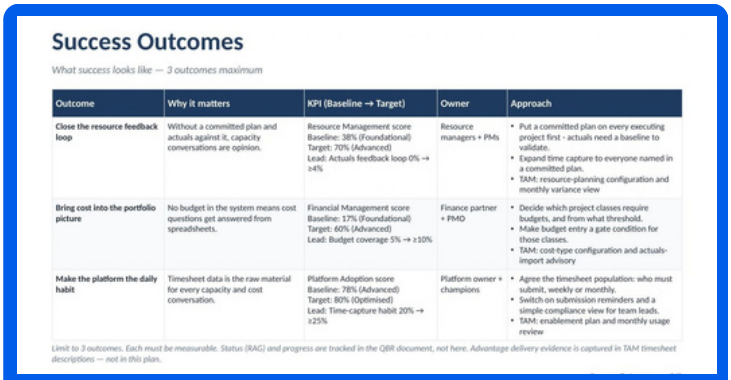
1 Discovery Deck — Key Findings

Each finding carries a severity tag and the numbers behind it. Findings are stated plainly, then handed to your team as discussion questions so the session refines them.



2 Review — Current vs Target

Your PMO sets the target stage per category. From then on, every page measures distance to a destination you chose, not to a generic ideal.



3 Success Plan — Outcomes

Three outcomes maximum, each with a KPI baseline → target, an owner, and the deliverables your Technical Account Manager owns. Built on the same template your TAM already uses.



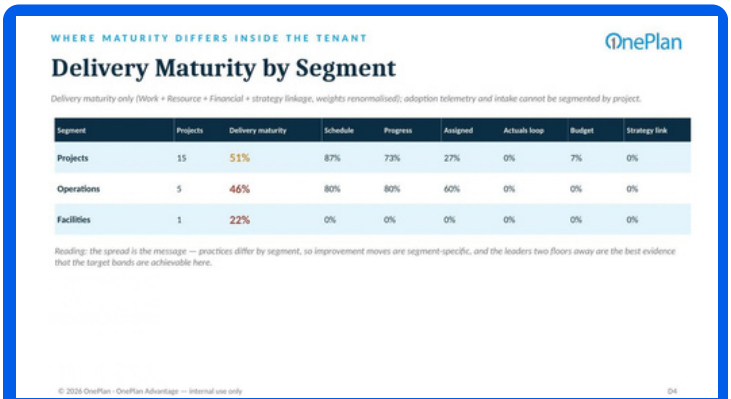
4 Maturity Scorecard — Overview

Five weighted categories, twenty metrics, four named stages. Re-scored each quarter against the same rules, so a change in score means a change in practice.



+ Where you are on the journey

The four stages, where you sit today, and what a healthy tenant typically reaches by months 6, 12 and 24 — so expectations are set before targets are.



+ Maturity by portfolio

The same rules applied to each portfolio inside your organization. The internal leaders are the proof that your targets are reachable here, by your people.

Also included: a **self-contained HTML version of the scorecard**, an **Excel model** with every score as a live formula so you can test what-if targets, **a per-portfolio league table** showing where practice is already working inside your organization, and **a run history** that becomes your trend line.

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